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Rob is a Managing Partner for Next Level Exchange, a global learning collaborative dedicated to the Executive Search and Staffing Industry. Rob comes from MRINetwork™ Corporate where he served as the Chief Learning Officer, responsible for all training and sales development of more than 1,100 offices worldwide.

Previously Rob was with the Acclivus Corporation, an international performance development company. He has facilitated the Acclivus curriculum on six continents and is part of the Acclivus team responsible for global relationships with companies as diverse as Dell Inc., Accenture, Hitachi Vantara, KPMG Consulting, NASDAQ, Hewlett Packard Enterprise, Marsh & McLennan, Recruit Holdings Ltd, Japan, FiServ, Shell Energy, and Comcast/NBC Universal. Rob is currently a licensed master facilitator for Acclivus Train the Trainer programs worldwide.

Rob's knowledge of the Executive Search and Staffing industries comes from 12 years with both Merritt Hawkins and Associates, and its subsidiary Staffcare, all now part of AMN Healthcare. Rob served as Vice President of Corporate Business Development.

He is a licensed facilitator for Stephen Covey's *The 7 Habits of Highly Effective People* and Patrick Lencioni's *The Five Dysfunctions of a Team*. Rob holds master certifications in Consultative Selling, Performance Coaching, Advanced Sales Negotiation, Team Effectiveness, and Major Account Planning & Strategy. Additionally, Rob is a licensed practitioner for Lumina Learning, a global psychometric suite of development tools specializing in organizational transformation.

Rob is a keynote speaker and facilitator at continuing education seminars in the areas of business to business sales execution with a focus on consultative client development, negotiation strategy, team effectiveness, and performance management.

Past credits include Staffing Industry Analysts Executive Forum and Healthcare Forum, the American Staffing Association, The Fordyce Forum, the National Association of Personnel Services (NAPS), and the National Association of Physician Recruiters and National Association of Locum Tenens Organization.