



A Message from NAPR President Michael Douglas

NAPR held its first-ever virtual convention February 17-19, 2021. If I'm being completely honest, I was expecting at least one or two hiccups along the way. To my very pleasant surprise, the presenters, panelists and moderators, with the very able assistance of NAPR Headquarters, pulled this off with perfection, delivering a top-notch professional experience for everyone.

Attendees enjoyed an encore presentation from Dr. Nisha Mehta, 2020 Convention Keynote speaker. Dr. Mehta shared insights from the 117K+ physicians who are members of the Facebook groups she formed and manages ([Physician Side Gigs](#) and [Physician Community](#)).

The impacts of COVID on the physician recruiting industry was a topic of discussion, as it has been for much of the past year. Other topics included insights for running a small firm, working with residents, compact licensure and an immigration update as well as trends in non-physician provider recruitment. As it has been in the past, one of the most popular sessions was Networking with a Purpose. Over fifty attendees gathered to ask questions, offer practical solutions to issues raised, and discussed what's on the horizon in the healthcare staffing space. This year's Convention also featured a new session "Get to Know Our Board and What it Means to be a NAPR Firm", where NAPR board members shared their reasons for serving and how they evaluate the return on the time they invest in doing so as well as what they would say to any members considering volunteering with NAPR. Convention attendees may access session recordings by logging in to the [2021 Annual Convention website](#) and are also available for [purchase](#), if you were unable to attend last week's event.

In addition to the educational sessions, this year's Convention included the NAPR Annual Business Meeting and Awards Ceremony. Outgoing NAPR President Bob Bregant updated attendees on the organization's finances. As many of you know firsthand, 2020 has been a tough year for everyone, NAPR included. Income for 2020 was \$155,848, down from \$235,673 last year. Fortunately, NAPR has been able to hold the line on expenses and even negotiated significantly reduced management fees. With expenses at \$143,844 (down from \$241,890 in 2019), NAPR anticipates delivering a surplus of \$10,000 - \$12,000 to the bottom line for 2020. Bregant also recognized outgoing Immediate Past President, Wanda Parker for her service on the board and honored several other volunteer leaders:

Volunteers of the Year



Spencer Britt, MBA
President of Client Relations
Britt Medical Search



Katalin Sarkozy
Manager of Operations
Optimum Permanent Placement

President's Award Winner



Brigitta Glick
CEO
Provenir Healthcare

As always, the Convention would not have been successful without the support of NAPR's generous sponsors and exhibitors:

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My wheels are already turning for how we can leverage the adoption of technology to better communicate and engage with NAPR's members and prospects. I can't thank you enough for your participation in this virtual event and we look forward to providing additional cost-effective forums to gather and further the cause of our industry.

While we found lots of success with a virtual event, I still look forward to "seeing" you again in the very near future when we can do so safely—thank you all for your continued support of NAPR!

Michael Douglas
Chief People Officer
Curative Talent