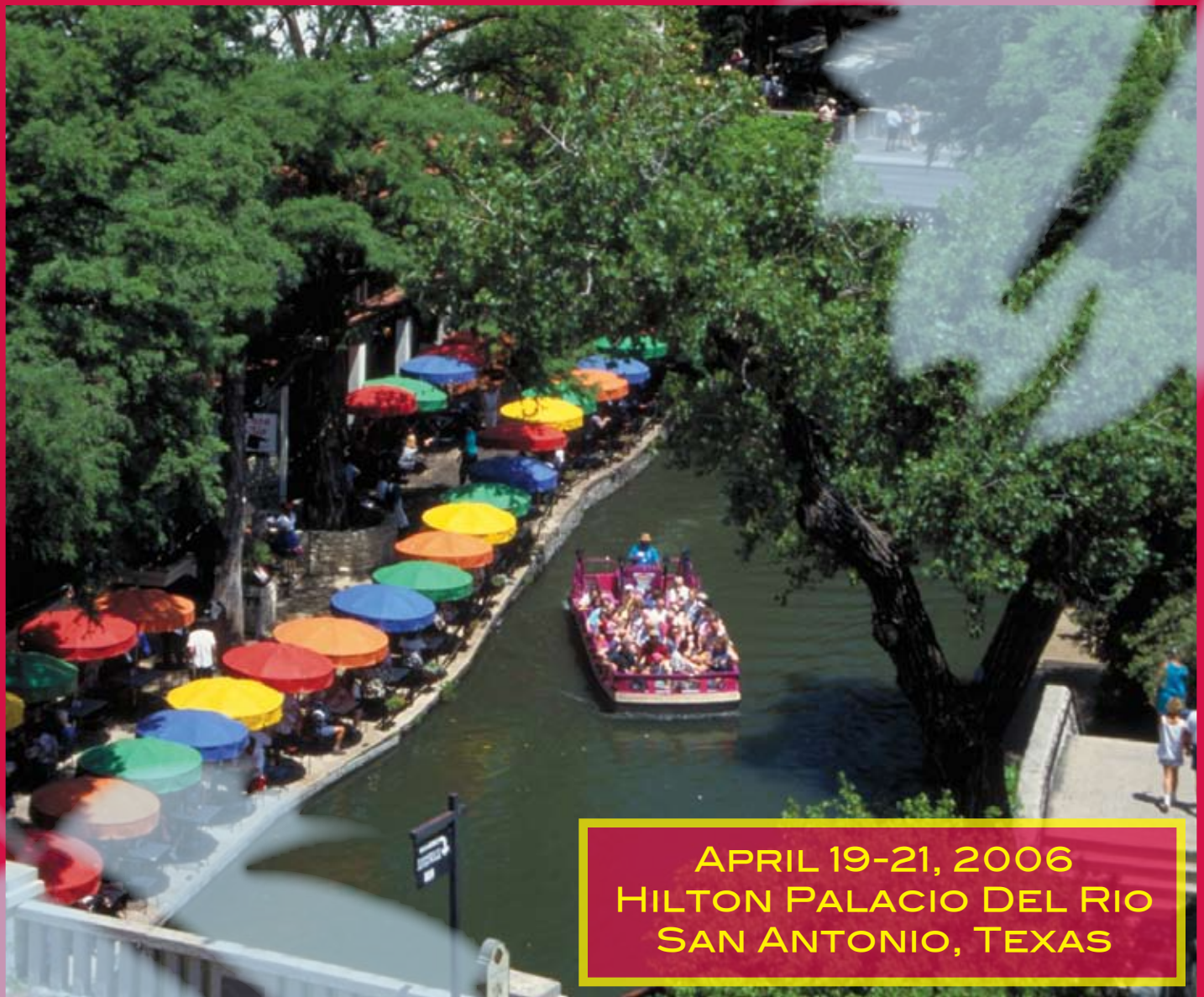


NAPR/NALTO 2006 ANNUAL CONVENTION

PRELIMINARY PROGRAM



APRIL 19-21, 2006
HILTON PALACIO DEL RIO
SAN ANTONIO, TEXAS



WWW.NAPR.ORG • WWW.NALTO.ORG

WELCOME TO SAN ANTONIO!

Welcome to San Antonio: Now the eighth largest city in the United States, the city has retained its sense of history and tradition, while carefully blending in cosmopolitan progress. The city has always been a crossroads and a meeting place. Sounds and flavors of Native Americans, Old Mexico, Germans, the Wild West, African-Americans and the Deep South mingle and merge.

Texas History 101: For history buffs, San Antonio is a mecca. Native Americans first lived along the San Antonio River, calling the area "Yanaguana," which means "refreshing waters," or "clear waters." A band of Spanish explorers and missionaries came upon the river in 1691, and because it was the feast day of St. Anthony, they named the river "San Antonio." The actual founding of the city came in 1718 by Father Antonio Olivares, when he established Mission San Antonio de Valero. This became permanently etched in the annals of history in 1836 as The Alamo where 189 defenders held the old mission against some 4,000 Mexican troops for 13 days. The cry "Remember the Alamo" became the rallying point of the Texan revolution against Mexico. Located in the heart of downtown, today The Alamo is a shrine and museum.

An Urban Masterpiece: Amidst the daily hubbub of the busy metropolitan downtown, sequestered 20 feet below street level, lies one of San Antonio's jewels — the Paseo del Rio. Better known as the "River Walk," these cobblestone and flagstone paths border both sides of the San Antonio River as it winds its way through the middle of the business district. The River Walk has multiple personalities — quiet and park-like in some stretches, while other areas are full of activity with European-style sidewalk cafes, specialty boutiques, nightclubs and gleaming high-rise hotels. The River Walk stretches for approximately two-and-a-half miles from the Municipal Auditorium and Conference Center on the north end to the King William Historic District on the south. Rio San Antonio Cruises, the river's floating transportation system, provides a novel method of sightseeing and people-watching in downtown San Antonio. Groups can also dine aboard open-air cruisers as they wind their way along the scenic waterway. River taxis deliver visitors to Rivercenter, a dazzling three-level glass shopping, dining and entertainment complex, and to the newly expanded Henry B. Gonzalez Convention Center.

RESTAURANT RECOMMENDATIONS

Downtown for the Group Meals

Acenar - Mexican

146 East Houston St. (Riverwalk) • (210) 222-2362

Aldaco's Mexican Cuisine

100 Hoefgen (Sunset Station) • (210) 222-0561

Bayous Riverside Restaurant (Seafood)

517 N. Presa (Riverwalk) • (210) 223-6403

Morton's of Chicago Steakhouse

849 E. Commerce (Riverwalk) • (210) 228-0935

Ruth's Chris Steak House

1170 E. Commerce (Sunset Station) • (210) 227-8847

Paesano's Riverwalk (Italian)

111 W. Crockett St. (Riverwalk) • (210) 227-2782

MEXICAN

La Fogata

2427 Vance Jackson (NW San Antonio) • (210) 340-1337

La Margarita Restaurant

120 Produce Row (El Mercado) • (210) 227-7140

Paloma Blanca Mexican Cuisine

5800 Broadway (N. Central San Antonio) • (210) 822-6151

Pico de Gallo Restaurant

111 S. Leona (Near El Mercado) • (210) 225-6060

Rosario's Mexican Cafe y Cantina

910 S. Alamo (Downtown) • (210) 223-1806

CONTINENTAL/NEW AMERICAN

Biga on the Banks

203 S. St. Mary's, #100 (Riverwalk) • (210) 225-0722

Citrus

150 E Houston St (Hotel Valencia) • (210) 230-8412

Polo's

401 South Alamo (Fairmont Hotel) • (210) 224-8800

The Palm Restaurant

233 E. Houston (Downtown) • (210) 226-7256

OTHER

Azuca - Caribbean/Latin American

713 S Alamo St (Downtown) • (210) 225-5550

Little Rhein Steak House

231 S. Alamo (Riverwalk) • (210) 225-2111

Schilo's Deli

424 E. Commerce (Just off Riverwalk) • (210) 223-6692

Stone Werks Cafe & Bar

7300 Jones Maltsberger Rd (At the Quarry Marketplace) • (210) 828-3508

NAPR/NALTO 2006 ANNUAL CONVENTION

WEDNESDAY, APRIL 19, 2006

- 3:00 p.m. - 7:00 p.m. Registration Open
- 5:00 p.m. - 7:30 p.m. Exhibit Hall Open
- 6:30 p.m. - 7:30 p.m. NAPR/NALTO Welcome Reception
Drink Tickets Sponsored by JAMA & Archives Journals

THURSDAY, APRIL 20, 2006

- 7:30 a.m. - 4:30 p.m. Registration Open
- 7:30 a.m. - 3:30 p.m. Exhibit Hall Open
- 7:30 a.m. - 8:30 a.m. Continental Breakfast with Exhibitors
Sponsored by Unique Opportunities
- 8:00 a.m. - 8:30 a.m. NAPR Annual Business Meeting
- 8:30 a.m. - 10:15 a.m. **OPENING GENERAL SESSION – KEYNOTE SPEAKER**
Understanding Cohorts: A Look Through the Ages as a Key to Physician Recruiting
Speaker: Eric Berkowitz, Ph.D., University of Massachusetts Amherst, Amherst, MA
Sponsored by New England Journal of Medicine
- This session will provide an understanding of the emerging view of cohorts as a way to consider understanding physicians and most importantly potential recruits into a medical organization. Recruiting physicians is a marketing challenge and marketers today are taking a cohort perspective. We will specifically focus on understanding the major cohorts in the United States, how they differ and what they look like; how these cohorts differ in terms of their attitudes and values; why physician recruiters must educate their clients; and how their strategies must be shaped in terms of communication, benefits, and incentives must all be shaped in light of the cohort they are recruiting. Being cohort sensitive today makes one a more effective marketer!
- 10:15 a.m. - 10:45 a.m. Refreshment Break with Exhibitors
Sponsored by MMS
- 10:45 a.m. - 11:45 a.m. **NAPR/NALTO SCHOOL OF HEALTHCARE RECRUITMENT – SESSION #1**
Syllabus Sponsored by Elsevier
Cold Calling, Pre-Qualifying and Behavioral-Based Interviewing
Speakers: Craig Fowler, Pinnacle Health Group, Atlanta, GA, and Pat Doyle-Grace, Cejka Search, St. Louis, MO
- In this highly interactive session, attendees will learn a variety of techniques and practical applications to source and qualify prospects, including behavioral-based interviewing techniques to determine a prospect's likelihood to make a move.
- 10:45 a.m. - 11:45 a.m. **BUSINESS ENHANCEMENT TRACK – SESSION #1**
Building a Successful Business Model
Speakers: Neal Fenster, Enterprise Medical Services, St. Louis, MO, and Ken Szydlow, Szydlow & Foster, Poughkeepsie, NY

This panel of experts will discuss the various business models for running your recruitment firm or in-house recruiting department. Whether your business or department has a regional, specialty, or client focus, this session will address how to market and deliver your services, how to staff your office and how to best meet the needs of your clients or organization.

NAPR/NALTO 2006 ANNUAL CONVENTION

Thursday, April 20, 2006

10:45 a.m. - 1:00 p.m.

NALTO Business Meeting & Luncheon (Members Only)

Sponsored by Elsevier

Reports, new business, elections

11:45 a.m. - 1:15 p.m.

NAPR Awards Luncheon

1:15 p.m. - 3:00 p.m.

NAPR/NALTO SCHOOL OF HEALTHCARE RECRUITMENT – SESSION #2

Selling the Opportunity – Two-Way Selling

Speaker: Jack Shirk, Physician Network, West Hills, CA, and Martin Osinski, American Medical Consultants, Inc., Miami, FL

The session covers all the do's and don'ts on presenting both the candidate to the job and the job to the candidate. Attendees will learn all the necessary questions needed to ask their candidate, looking for the hot buttons, and correctly understanding what the candidate really is looking for. In turn, then presenting your candidate to the client, helping the client to see that this is really a good candidate. We will help you to understand what type of candidates not to present, and how to determine what is the best fit for your client

1:15 p.m. - 3:00 p.m.

BUSINESS ENHANCEMENT TRACK – SESSION #2

Setting Yourself Apart with Value Added Services

Speakers: Regina Levison, Levison Search Associates, El Dorado, CA, and Edward Dougherty, Lehigh Valley Hospital & Health Network, Allentown, PA

Savvy physician recruiters not only know how to recruit physicians, but also know how to provide important value added services. Whether you run your own business, are part of a small or large search firm, or provide recruiting services to a hospital or medical group for which you work, you can provide value added services that will make you indispensable. These services include: determining how many physicians a hospital really needs; providing market data that helps your clients understand the competition they're really facing and helping your clients be successful when recruiting a very different workforce from years past.

1:15 p.m. - 3:00 p.m.

LOCUM TENENS TRACK – SESSION #1

Working Better Together: Scenarios and Solutions

Panel discussion

This will be an interactive session where scenarios describing confusion or conflict among member companies, physicians, and clients are presented and discussed. We will work together in teams to present solutions to these scenarios. As our organization matures, we need to continue to examine and define our standards of practice.

3:00 p.m. - 3:30 p.m.

Refreshment Break with Exhibitors

Sponsored by Ascend Media



NAPR/NALTO 2006 ANNUAL CONVENTION

Thursday, April 20, 2006

3:30 p.m. - 5:00 p.m.

NAPR/NALTO SCHOOL OF HEALTHCARE RECRUITMENT – SESSION #3 Overcoming Objections

Moderators: Sherri Carlton, Delta Medical Consulting, Irving, TX, and Korey Lynn, Delta Medical Consulting, Irving, TX

This will be an interactive session allowing audience and instructor input on how to handle common objections. Attendees will take away practical knowledge to put to use when back in the office and on the phones.

3:30 p.m. - 5:00 p.m.

BUSINESS ENHANCEMENT TRACK – SESSION #3 Understanding the Numbers – The Real Cost of Recruitment

Speakers: Martin Osinski, American Medical Consultants, Inc., Miami, FL, and Chris Kashnig, Christie Clinic, Champaign, IL

How many times have you wondered how much it costs to do a search? How do you know how much to charge for your services? What is my breakeven point and what does it mean? How can our department determine what it is costing us to recruit a new physician? These questions as well as others dealing with the financial health of your organization will be addressed in this informative session. This session is for both in-house recruiters as well as search firm managers/owners.

3:30 p.m. - 5:00 p.m.

LOCUM TENENS TRACK – SESSION #2 Strategic Recruiting – Matching Your Recruiting to Your Business Model *Speaker: Barry Shamis, CSP, Selecting Winners, Port Angeles, WA* **Sponsored by NALTO**

This presentation delivers usable strategies that tie together the business planning process with the recruiting process. The program starts by looking at the business planning process and translating business needs into people needs. The key is to recruit people with behaviors consistent with your current and future plans, specifically looking at ways to quantify, measure, and recruit for “cultural issues.”

The presentation takes an in-depth look at the people lifecycle, which includes recruitment, hiring, development, and retention. Specific links are created that show you how to leverage your recruitment efforts throughout the people lifecycle. Finally, the presentation looks at the metrics necessary to measure your results.

Specific topics covered include: translating business needs into recruitment strategies, developing “unique hiring propositions,” expanding your “sphere of influence,” assessment and interview strategies, and how to breed retention through recruitment.

This presentation is highly interactive and leaves plenty of time for case studies and Q&A.

6:30 p.m. - 9:00 p.m.

COUNTRY-WESTERN DINNER AT NORTH WIND RANCH **Sponsored by PhysicianWork.com**

Pack your jeans and cowboy boots and enjoy an evening of good ol’ country-western food and fun at North Wind Ranch! After dinner, learn the Cotton Eye Joe, Boot Scootin’ Boogie, and other line dances or just sit back, relax, and network with your fellow recruiters and vendors.



NAPR/NALTO 2006 ANNUAL CONVENTION

Friday, April 21, 2006

- 7:30 a.m. - 1:00 p.m. Exhibit Hall Open
- 7:30 a.m. - 4:30 p.m. Registration Open
- 7:30 a.m. - 8:30 a.m. Continental Breakfast with Exhibitors
- 8:30 a.m. - 9:45 a.m. **GENERAL SESSION – KEYNOTE SPEAKER**
Physician Leadership in Today’s Healthcare Environment
Speaker: Tom Atchison, EdD, Atchison Consulting, LLC, Hot Springs Village, AR
- Regulatory, demographic, political, economic, legal and professional pressures continue to affect physicians throughout the country. These pressures seem to be increasing to the point that places great stress on the delivery of healthcare. One answer to this dynamic is a refocus on leadership’s responsibilities to create the best conditions for physicians and hospitals to work in harmony for the benefit of the patient. This session will present several ideas and examples of how physician leaders can positively affect the care processes.
- 9:45 a.m. - 10:15 a.m. Refreshment Break with Exhibitors
Sponsored by PracticeLink, Ltd.
- 10:15 a.m. - 11:30 a.m. **NAPR/NALTO SCHOOL OF HEALTHCARE RECRUITMENT – SESSION #4**
Closing – Bringing it All Together
Moderator: Rich Cornell, Integro Medical Services, LLC, St. Louis, MO
Panel: Craig Fowler, Pinnacle Health Group, Atlanta, GA; Pat Doyle-Grace, Cejka Search, St. Louis, MO; Jack Shirk, Physician Network, West Hills, CA; Martin Osinski, American Medical Consultants, Inc., Miami, FL; Sherri Carlton, Delta Medical Consulting, Irving, TX; and Korey Lynn, Delta Medical Consulting, Irving, TX
- Tying in the objectives from the three previous NAPR/NALTO School of Healthcare Recruitment sessions, this session will bring it all together so attendees will have a basic understanding of the closing sequence from the first conversation with a candidate to the last (post-interview/ offer) conversation. Instructors will provide attendees with the tools and telephone techniques necessary to enhance their closing skills by understanding the entire process.
- 10:15 a.m. - 11:30 a.m. **BUSINESS ENHANCEMENT TRACK – SESSION #4**
Recruiting for Retention: A Perspective for the Physician Recruiter
Speakers: Martin Everhart, Lehigh Valley Hospital & Health Network, Allentown, PA, and Thomas Grimes, Good Samaritan Hospital, Puyallup, WA
- Recruiting a physician is only part of the equation for a successful placement. Recruiting for retention is key in the success of a placement. In this session we will outline and detail the components of building and implementing an effective retention plan. We will also address how to identify key characteristics and skills that will better assure that a particular physician is the right physician for a particular position. We will provide tools you can use to assess the personality of an individual being considered for a position and guidelines on how the new employer can effectively manage that physician.
- 11:30 a.m. - 1:00 p.m. **Box Lunch with Exhibitors**
Sponsored by The Society of Hospital Medicine

NAPR/NALTO 2006 ANNUAL CONVENTION

Friday, April 21, 2006

1:00 p.m. - 2:45 p.m. **GENERAL SESSION**

Pulling Their Own Weight ... Evaluating a New Doc's Financial Contribution to the Practice

Speaker: David Gans, MGMA, Englewood, CO

It takes several years for a new physician to reach full productivity. A physician hired immediately after residency seldom has a full patient appointment calendar and usually lacks the efficiency of practitioners who have years of experience. Even though a new doctor produces only a fraction of the revenue as an established physician, the recruitment contract usually specifies a salary guarantee, and often a signing bonus and relocation expenses. This presentation will explore the economic impact of a newly recruited physician on a practice and the length of time required for the new physician to "break even" and contribute to the economic success of the practice.

The presentation will also draw on survey data published by the Medical Group Management Association to identify how the changing healthcare environment is impacting physicians. It will present information that physician recruiters need to succeed in their profession including current trends in physician compensation and the starting salaries paid to newly recruited doctors.

2:45 p.m. - 4:00 p.m.

GENERAL SESSION

Physicians ... Our Point of View

Moderator: D.R. Richards, TIVA Healthcare, Sunrise, FL

Panel: Invited Physicians

Listen as this panel discusses their perspectives on physician search, what they want and need, and their perception of the professional recruiting industry. We will have physicians from a residency program, the military, and those interested in locum tenens and permanent placement. Some areas which are likely to be discussed are: When, where and how to contact prospective candidates? How much interaction with the recruiter do physicians need, expect or want? What physicians want and need to know about the recruiter and their knowledge of the industry or their respective speciality. Is the recruiter speciality specific or do they handle all of the physician specialties? What standards and ethics do recruiters abide by? What training do recruiters receive? What is important in regard to having actual openings or the ability to find one when recruiters contact physicians?

These are just some of the topics to be discussed at this session. Feel free to interact with the physicians who have volunteered their time and are interested in helping us help them and their colleagues understand the recruiting industry.

4:00 p.m. - 5:00 p.m.

GENERAL SESSION

Round Table Discussion with your NAPR Board of Directors to discuss the current direction of NAPR, new products and services in the pipeline, and any concerns or questions that you may wish to share. This will be a relaxed hour to unwind and share your thoughts with the Board.

5:00 p.m. - 5:15 p.m.

Closing Remarks/Drawing

5:15 p.m.

Convention Adjourns/Open Evening

GENERAL INFORMATION

HOTEL OVERVIEW

Enjoy a true San Antonio experience relaxing in your guest room at the Hilton Palacio del Rio. Each room features Spanish decor that reflects the local area along with a private balcony for panoramic views of the city.

Standard rooms surround you with spaciousness and South-Texas style. Each room includes either a king bed or two full beds. You will be able to unwind in your room as you enjoy amenities such as cable television and in-room movies. Get work done at the same time through the available in-room dataport and dual-line telephone with voice mail.

DIRECTIONS TO HOTEL

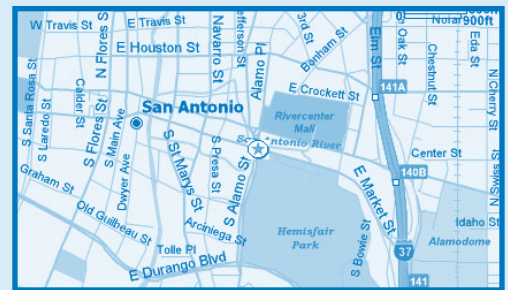
From San Antonio International Airport

Take Interstate 281 south to Commerce Street. Continue west on Commerce Street to Losoya Street, turn left. Losoya becomes Alamo. The Hilton Palacio del Rio is located at 200 South Alamo Street.

Transportation to and from the airport

Super Shuttle — Typical Minimum Charge is \$8.00

Taxi — Typical Minimum Charge is \$15.00



HOTEL DINING

In addition to the many dining options that the San Antonio area alone offers, there are several hotel dining choices. The Hilton Palacio del Rio offers choices ranging from an Irish pub to a patio restaurant featuring South-Texas cuisine. Select from Dirty Nelly's Irish Bar, Tex's River Walk Sports Bar, Ibiza Patio Bar & Restaurant, and Rincon Alegre - all located on San Antonio's famous River Walk.

Dirty Nelly's Irish Bar is a provocative club thriving under the foot of the Hilton Palacio del Rio, this bar has soothed tired River Walk wanderers for years. Stool perched and shelling peanuts, one can expect to find people from around the world knocking back drink and chuckling to quips and "dirty" little jokes by the piano player, whose sharp wit pins even the most belligerent patrons to their seats. Plus, he knows a song or two.

Ibiza Patio Restaurant & Bar offers creative Mediterranean- and South-Texas-inspired cuisine. Our location right on the River Walk creates the ideal setting for casual outdoor dining or socializing with friends at our lively bar. And on Friday and Saturday nights, you can dance the night away to the music of live bands.

Rincon Alegre, a casual yet elegant lounge overlooks the Riverwalk area.

Tex's River Walk Sports Bar is the best bar along the River Walk for a rousing good time! Root for your favorite team while you choose from our wide selection of ice-cold beers and Texas-style appetizers. And, catch live bands every Friday and Saturday night. Join us for happy hour every weekday from 5 p.m. to 7 p.m.



A SPECIAL THANKS TO OUR CURRENT EXHIBITORS/SPONSORS

(Received contract/commitment as of January 26, 2006)

Ascend Media

Doc-in-a-Box

Elsevier

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HEALTHeCAREERS Network

JAMA & Archives Journals

Lippincott Williams & Wilkins

MedLicense.com

Medical Marketing Service, Inc. (MMS)

New England Journal of Medicine

Physican & Nurse Licensing Services

PhysicianWork.com

PracticeLink, Ltd.

Society of Hospital Medicine

Unique Opportunities

Valley Forge Publishing Group

*Encourage those companies that you do not
see listed above to become an exhibitor and/or sponsor.*

NAPR/NALTO 2006 ANNUAL CONVENTION

HOTEL RESERVATION INFORMATION

PLEASE CONTACT:

Hilton Palacio del Rio
200 South Alamo Street
San Antonio, Texas 78205
Phone: (210) 222-1400 • Fax: (210) 270-0796
Reservations: (800) 445-8667
www.hilton.com

RESERVATIONS MUST BE RECEIVED BY THE HOTEL PRIOR TO March 13, 2006, to guarantee the accommodations of your choice. Reservations made after that date will be on a space availability basis only.

Reservations can be made by calling and requesting the NAPR/NALTO room block. Mention the "NAPR/NALTO Annual Convention" at Hilton Palacio del Rio, San Antonio, Texas, April 19-21, 2006. (Credit card number or a check for the first night's lodging, per room, must be submitted upon making room reservation. The deposit is fully refundable upon cancellation 72 hours prior to arrival date.) Check-in time is after 3:00 p.m. and check-out time is 11:00 a.m.

ROOM RATES: SINGLE/DOUBLE \$149.00 PLUS TAX

GENERAL INFORMATION

CONFERENCE REGISTRATION

You are encouraged to pre-register! Your registration fee includes the following: full registration — all general sessions and concurrent sessions; Wednesday night NAPR/NALTO Welcome Reception; Thursday night Dinner at North Wind Ranch; two continental breakfasts; two luncheons; refreshment breaks; handout materials; and the opportunity to learn from your peers and the program presenters. Spouse fee includes all social events. Additional tickets may be purchased at the registration desk upon availability.

REGISTRATION INFORMATION

Three ways to register:

1. MAIL - complete the enclosed registration form and return to NAPR/NALTO with your check or credit card information.
2. FAX - Fax registration form with credit card information to (407) 774-6440.
3. ONLINE - Go to NAPR's website at www.napr.org or NALTO's website at www.nalto.org.

FORMS WILL NOT BE PROCESSED WITHOUT PAYMENT.

INSTRUCTIONS

1. Complete all portions of the form and mail to: NAPR/NALTO Convention Registration, 222 S. Westmonte Drive, Ste. #101, 32714.
2. Print or type all information. Your name and company will appear EXACTLY as you have indicated on the form. Please keep a copy for your file.
3. Use the 24-hour fax (407) 774-6440 to register WITH CRED-

IT CARD INFORMATION ONLY. If using fax, please do not mail the original form.

4. For additional discounts for the same company, ALL registrations must be received together.
5. For Early Bird Rate, registration form and payment must be received by March 3, 2006.
6. FORMS WILL NOT BE PROCESSED WITHOUT PAYMENT.

CANCELLATION POLICY

Cancellations with refund less \$50.00 processing fee will be accepted through 3/3/06. Only WRITTEN OR FAXED cancellations will be accepted; however, since we are committed to the hotel for your meals and refreshments, plus meeting space and equipment rental, an administrative fee of \$85.00 per person will be charged for any cancellation received after March 17, 2006. NO REFUNDS WILL BE MADE AFTER APRIL 7, 2006. If a registrant fails to appear at the Convention or fails to cancel, payment in full is required.

DISCOUNTS AVAILABLE

1. Members of the Association of Staff Physician Recruiters (ASPR) can receive a \$50 discount (US).
2. Register additional persons from your organization and save! See the enclosed registration form for discounts.
3. If a NAPR/NALTO member brings a first-timer from a non-member organization, the NAPR member gets a \$50 (US) registration fee discount.

NEW FRONTIERS IN RECRUITMENT

National Association of Physician Recruiters/National Association of Locum Tenens Organizations
2006 Joint Annual Convention • April 19-21, 2006 • Hilton Palacio del Rio • San Antonio, Texas

1

REGISTRANT INFORMATION

PRINT YOUR NAME AND DEGREE AS YOU WANT IT TO APPEAR ON YOUR NAME BADGE

Name (please print or type) _____
Nickname _____ Designation _____
Firm _____
Address _____
City/State/Zip _____
Phone _____ Fax: _____
Email _____
Emergency Contact _____ Phone _____

2

AFFILIATION (PLEASE CHECK ALL THAT APPLY)

- NAPR Member NALTO Member NAPR & NALTO Member Non-Member
 First Timer (NAPR) First Timer (NALTO)

3

REGISTRATION FEES (PLEASE CHECK ONE)

Full registration fee includes: all general and concurrent sessions, Welcome Reception, Thursday Night Dinner Party, two continental breakfasts, two lunches, all refreshment breaks, and handout materials.

| | Early Bird by 3/3/06 | After 3/3/06 | On-Site |
|--|----------------------|--------------|---------|
| Full Convention | | | |
| <input type="checkbox"/> Member* | \$395 | \$495 | \$545 |
| <input type="checkbox"/> Additional Person - Same Organization | \$275 | \$375 | \$425 |
| <input type="checkbox"/> Spouse/Guest** | \$230 | \$255 | \$275 |
| <input type="checkbox"/> Non-Member | \$655 | \$755 | \$805 |
| <input type="checkbox"/> Additional Person - Same Organization | \$555 | \$655 | \$705 |
| <input type="checkbox"/> Spouse/Guest** | \$230 | \$255 | \$275 |

* If you are not a member we will automatically charge your credit card the non-member rate. By signing this form, you are authorizing us to do so.

** Spouses/guests who work full-time in the physician recruiting field must pay the full registration fee. Spouses/guests may purchase tickets to the individual social functions rather than register for the convention.

NAPR/NALTO SCHOOL OF HEALTHCARE RECRUITMENT

Registration for the NAPR/NALTO School of Healthcare Recruitment also includes all general sessions, and all social and meal functions at no additional cost. Registration for the NAPR/NALTO School of Healthcare Recruitment must be received by March 17, 2006. No on-site registration available.

- Attendee — \$200

4

EXTRA TICKETS

(If you're not sure you need extra tickets, you can always purchase them on-site — please remember that payment of full registration includes one ticket to each of the following functions.)

- Welcome Reception _____ tickets @ \$50 = \$ _____
 Thursday Luncheon _____ tickets @ \$35 = \$ _____
 Thursday Night Dinner _____ tickets @ \$75 = \$ _____
 Friday Box Lunch _____ tickets @ \$35 = \$ _____

5

PAYMENT METHOD:

- Check (Please make check payable to NAPR or NALTO)
 Credit Card: MasterCard Visa American Express
Account # _____ 3- or 4-digit security code: _____
Card Holder's Name _____ Exp. Date: _____
Signature _____

CANCELLATION POLICY: Cancellations with refund less \$50 processing fee will be accepted through 3/17/06. Cancellations received between 3/17/06 and 4/7/06 will receive a refund less \$85 administrative fee. Only WRITTEN or FAXED cancellations will be accepted. If a registrant fails to appear at the Convention or fails to cancel, payment in full is required.

TOTAL FEES: \$ _____



NALTO

National Association
of Locum Tenens
Organizations

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Mid-Florida, FL

National Association of Physician Recruiters
National Association of Locum Tenens Organizations
222 S. Westmonte Dr., Ste. 101
Altamonte Springs, FL 32714

EARLY BIRD REGISTRATION ENDS MARCH 3, 2006!